



2Q 2026 Earnings Call

August 2026

FLY FOR THE
NEW HIGH
ToGether



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THAI 1H 2026 at a Glance

A high-quality full-service airline with strong Thai brand connecting the world with a legacy of service excellence, spanning over six decades in the skies

84 Aircraft

As of 30 June 2026

58
wide body



26
narrow body



Asia, Europe and Australia

(Only THAI-operated routes)

Region coverage:



28

Countries⁽¹⁾:



62

Destination⁽¹⁾:



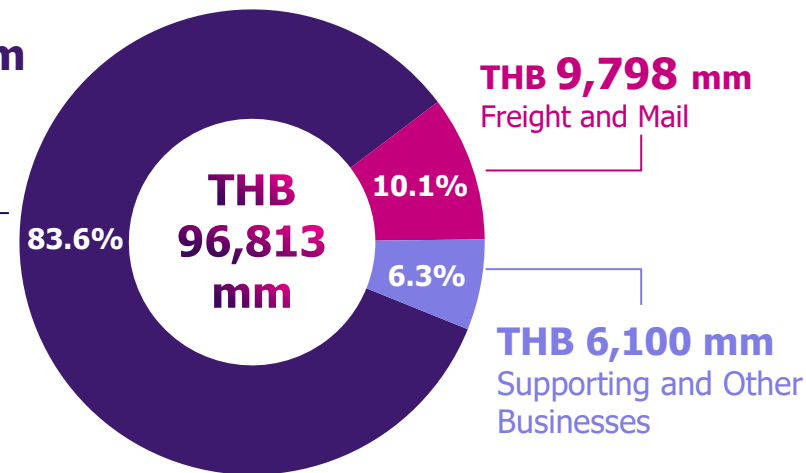
856

Flights / Week⁽¹⁾:

1H'2026 Operating Revenue

THB 80,915 mm

Passenger Business



THB 9,798 mm

Freight and Mail

THB 6,100 mm
Supporting and Other
Businesses

THB 25,360 mm

1H 2026 EBITDA⁽²⁾

25.4%
EBITDA margin⁽²⁾

THB 17,437 mm

1H 2026 Operating Profit⁽³⁾

17.5%
Operating margin⁽³⁾

THB 11,621 mm

1H 2026 Net Profit⁽⁴⁾

11.3%
Net profit margin

Passenger Business (1H2026)

No. 1 in BKK⁽⁵⁾
With 24%

Market Share:



3.05 THB

Passenger Yield⁽⁶⁾:



13.3 Hours

Utilization:



34,167 mm

ASK:



77.4%

Cabin factor:



Summary of 2nd Quarter and 1st Half Financial Performance

	THAI and its Subsidiaries				YoY Quarter / Half
	2Q 2025	2Q 2026	1H 2025	1H 2026	
No. of Aircraft	78	84	78	84	+6 / +6
Total Revenue from sales⁽¹⁾ (THB mm)	43,312	47,121	93,585	96,813	+9% / +3%
Operating Profit⁽¹⁾ (THB mm)	10,180	3,691	24,589	17,437	-64% / -29%
Operating Profit Margin (%)	22.7%	7.6%	25.5%	17.5%	-15% / -8%
EBITDA⁽¹⁾ (THB mm)	13,407	7,813	30,893	25,360	-42% / -18%
EBITDA Margin (%)	29.9%	16.1%	32.0%	25.4%	-14% / -7%
Adjusted Net Profit (Loss)⁽²⁾ (THB mm)	6,777	1,193	17,697	10,197	-82% / -42%
Adjusted Net Profit Margin (%)	13.3%	2.5%	17.6%	10.2%	-11% / -7%
Net Profit (Loss)⁽³⁾ (THB mm)	12,124	1,528	21,956	11,621	-87% / -47%
Net Profit Margin (%)	23.8%	3.1%	21.4%	11.3%	-21% / -10%

Geopolitical Headwinds — External Impact & THAI's 2026 Strategy

IMPACT

Fuel Expenses and Operation Limitation

- **Sharp increase in jet fuel price:** Jet fuel price increased dramatically from USD100/bbl at pre-war period to the peak of USD240/bbl in April and normalized around USD130-150/bbl. For Q2/2026, jet fuel expenses for THAI has increased by 70% YoY and QoQ.
- **Airspace Restrictions & Yield Volatility:** Geopolitical conflicts and airspace closures necessitate route diversions, driving up block hours and operational costs. Meanwhile, the conflicts also created sudden passenger demand shifts and sharp yield volatility across key international traffic flows.

Transportation Market Landscape

- **Competitive pricing strategy** by some airlines in order to boost cabin factor and overall revenue with expectation to offset higher fuel cost. This is mainly driven by limited liquid assets on hand.
- **Regional Market Competition & Connectivity Gaps:** Competition across regional routes and standalone network constraints require strategic codeshare partnerships and airline alliances to capture feeder traffic and defend market share.

FX Movements

- USD strengthening vs THB; net FX impact actively managed through hedging program

THAI'S RESPONSES

Risk Mitigation Measures

- **Operational War Room:** Established to closely monitor external/internal factors (jet fuel prices, geopolitical tensions, flight operation etc.).
- **Fuel Hedging & Efficiency:** Implemented strict fuel hedging policy guidelines + enhanced operational fuel efficiency.
- **Network & Capacity Optimization:** Dynamically adjusted routes and flight frequencies to align with changing passenger demand.
- **Cost & Capex Controls:** Deferred non-essential capital expenditure projects to safeguard liquidity and cash reserves.
- **Stress Testing & Scenario Analysis:** Continuous impact assessments to maintain operational readiness & agility.
- **3 Major disciplines for Thai Airways in 2Q26**
 - **Capacity discipline :** Reduced ASK by 4.4% yoy in Q2/2026 for some Asia and Europe routes in order to reduce the impact of extremely high variable cost.
 - **Yield pricing discipline:** Via fuel surcharge adjustments, revenue management initiatives, and fare optimization to reflect higher operating and fuel costs.
 - **Revenue mix discipline:** Balancing sales between P2P and network. More focus on premium classes which are less price sensitive.

Focus on yield discipline rather than boosting cabin factor in order to protect profitability

- Passenger yield has increased by 20% YoY and cargo yield has increased by 30% YoY.
- THAI has large liquid assets of more than THB120bn which allow the company to not follow pricing dilemma.

Revenue Management Alliance Airline Network

- **Air India Partnership (MOU):** Signed MOU to explore interline partnership & finalize codeshare agreement within 2026 using "TG" & "AI" codes on Thailand-India and international routes.
- **Network Growth:** Increases regional connectivity, builds foundation of route network strength, and supports economic & tourism growth in the long term.

Cost Management

Fuel hedged:

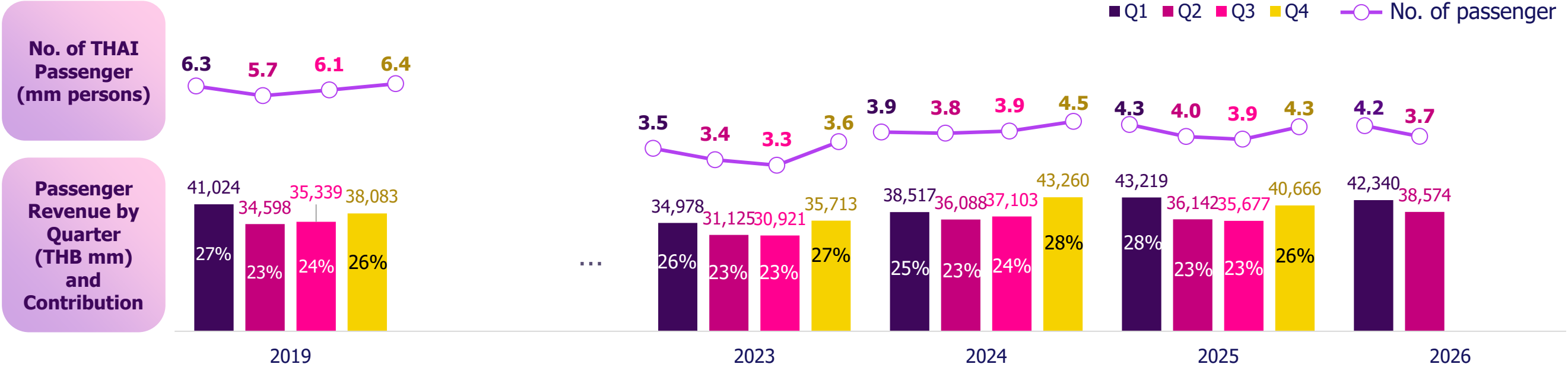
- Currently, the Company adopts a Brent (crude) hedging policy using up to 12-month forward Zero Cost Collar, covering approximately 60% of consumption
- Hedging Status: ~50% of consumption (Q2/2026); ~40% of consumption (2H/2026)

FX hedge (Currency Hedging Policy):

- Natural hedge through matching revenues and expenses; THAI also mitigated FX volatility on USD Aircraft Leases by entering CCS and Par Forward transactions.

Q2–Q3 Softness In Line With Established Seasonal Travel Trends

THAI Passenger and Passenger Revenue Contribution by Quarter



Seasonality pattern for THAI performance

 Q1 (Chinese New Year, school break) and Q4 (year-end holidays) remain the high-season for THAI passengers and revenue contribution. This will allow THAI to boost passenger yield generation.

 Meanwhile, Q2 and Q3 have fewer major travel-triggering holidays, especially for outbound Thai and regional travelers. Rainy season in Thailand (May–Oct) soften inbound leisure demand. The 'Network Strategy' will be implemented for stabilizing cabin factor and profit contribution.

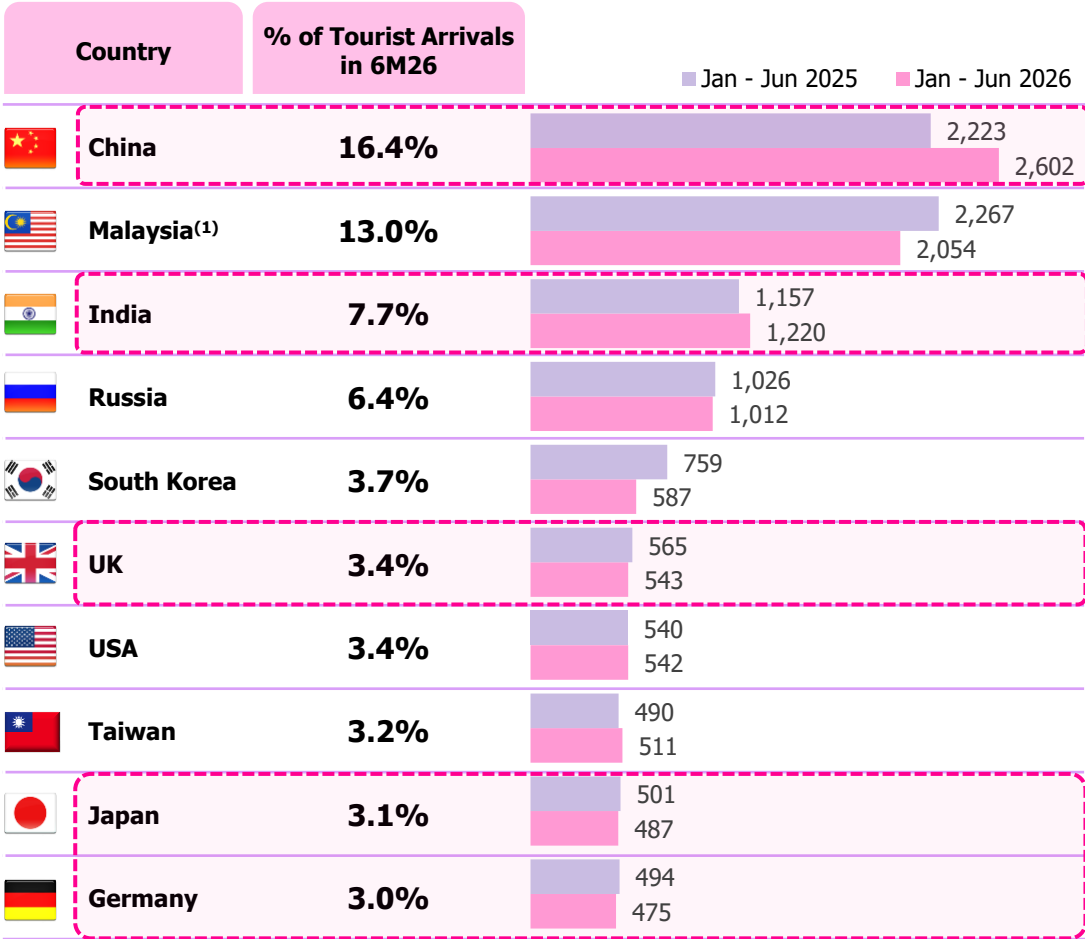
THAI's Network Captures Value Beyond Tourism and Serves Diverse Global Markets

Thailand Top Tourist Arrivals (‘000 person)

 Top-10 Route of THAI
 THAI Direct Flight

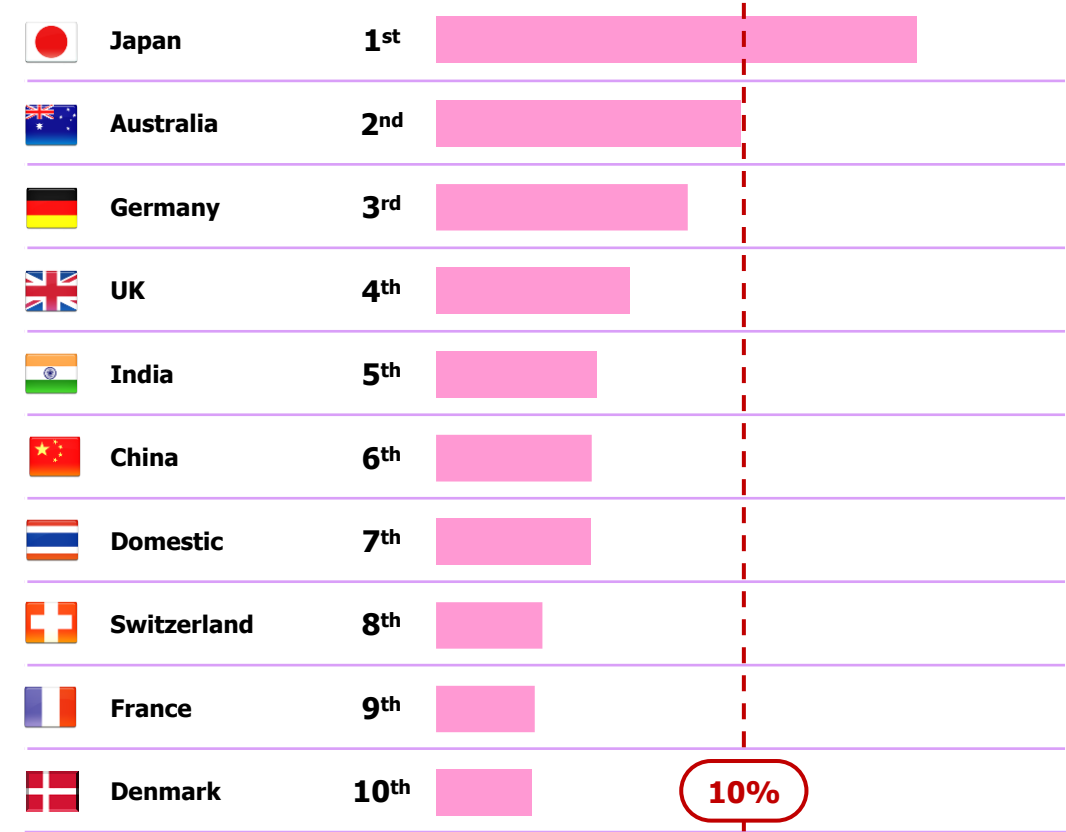


15,874,200
Tourist arrivals
from
Jan – Jun 2026



THAI's Top-10 Passenger Revenue by Country of Destination in the Past 12 Months

Percentage of Passenger Revenue Contribution – 12-Month Trailing as of 30 Jun 2026



10%

THAI's Revenue Mix is Diversified—Capturing Value from Both Inbound Tourism and Outbound Travel through Global Hub Connectivity

Key Business Updates

Fleet Updates



A350-900 phase out :
-2 in Q4 2026



B787 Family delivery:
-2 787-8 in Q4 2026
+10 787-8 in Q2-Q4 2026
+4 787-9 in Q2-Q3 2026



B777-200ER phase out:
-1 in January 2026
-1 in April 2026



A321XLR delivery:
+1 in February 2026
+12 in Q2-Q3 2026
+1 in October 2026

Aircraft in Service by End of 2026

102 Aircraft



67
Wide body

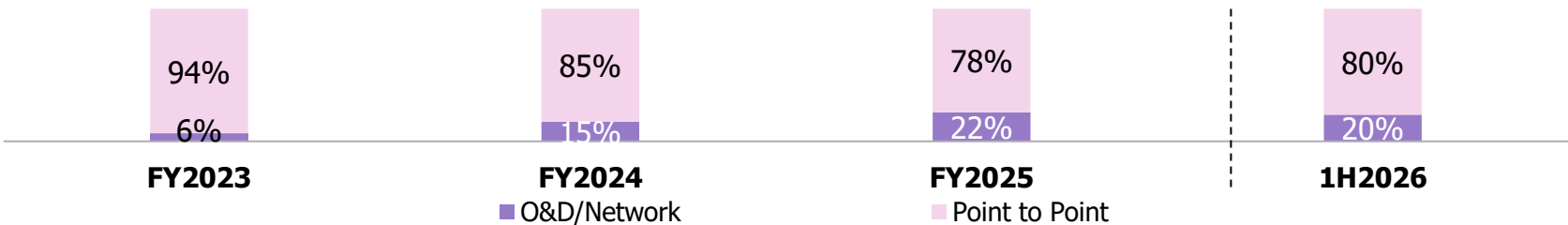


35
Narrow body

Commercial Updates

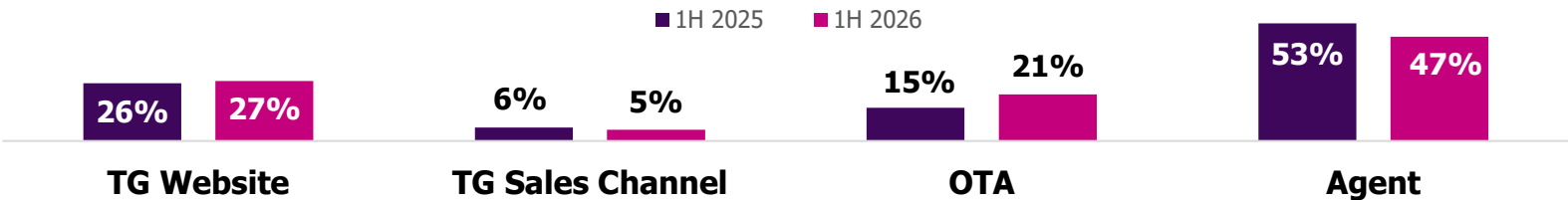
% O&D Passenger & Network

% of O&D/Network Passenger from Total Forward Booking (%)



Revenue by Sales Channel

Enhanced THAI website and call center lifted THAI's own sales channel revenue, a key focus ahead
Performance of Total System Sales Channel (%)



Other Services

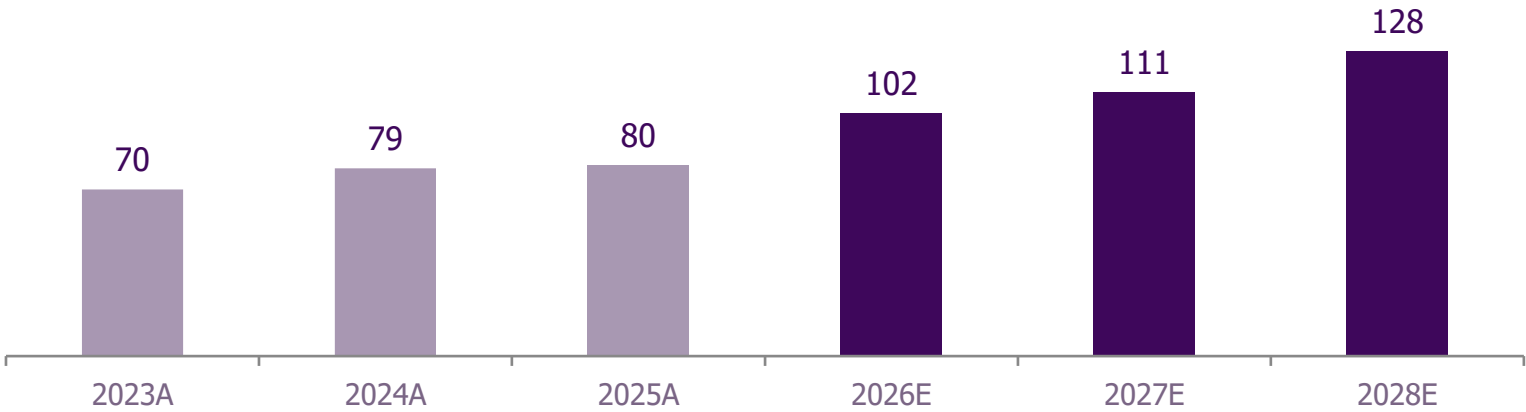


THAI unveils **"Junior Sky Explorers"** mascots to engage with young travelers, attract families, and generate ancillary revenue.



THAI and SIRIVANNAVARI unveil new royal first class amenity kit collection inspired by contemporary thai art and culture⁽¹⁾.

Fleet Plan Updates



Model		As of	Delivery Plan		
		2025	2026	2027	2028
Wide Body	 B777-300ER	17	-	-	-
	 A350-900	23	-2	-	-
	 B787 Family	10	787-8 -2 787-8 +10 787-9 +4	+1	+9
	 B777-200ER	3	-2	-1	-
	 A330-300	6	-	-	-
Narrow Body	 A320-200	20	-	-	-
	 A321NEO	1	+14	+9	+8



The Long-Term Fleet Plan is proceeding as planned. Fleet planning remains on track — No changes due to the Middle East situation.



Delivery slots follow original manufacturer contracts. Any rescheduling is driven by Technical Acceptance only — Not by the Middle East situation.

Historical Key Operating Statistics and Performance

	2Q 2025	2Q 2026	1H 2025	1H 2026
 Operating AC (Aircraft)	78	84	78	84
 Aircraft Utilization (hours/day)	13.5	12.9	13.6	13.3
Passenger Businesses				
 Passenger Revenue and Excess Baggage (THB million)	36,142	38,574	79,361	80,915
 ASK (million)	17,552	16,778	35,281	34,167
 No. of Passenger (million)	3.97	3.66	8.30	7.84
 RPK (million)	13,521	11,993	28,297	26,445
 Cabin Factor (%)	77.0%	71.5%	80.2%	77.4%
 Passenger Yield⁽¹⁾ (THB/RPK)	2.66	3.20	2.79	3.05

Overall Passenger Business for THAI

THAI demonstrated resilience amid a challenging operating environment:

Despite softer travel demand following Middle East unrest:

- **ASK** declined by 4.4% YoY in 2Q26 and 3.2% in 1H26, reflecting flight frequency reductions on selected Asian and European routes in response to weaker demand and market conditions.
- **Cabin factor** decreased to 71.5% in 2Q26 (from 77.0% in 2Q25) and 77.4% in 1H26 (from 80.2% in 1H25), primarily driven by lower passenger traffic, particularly on international routes affected by geopolitical uncertainties.
- **Passenger yield** increased to THB 3.20/RPK in 2Q26 (+20.3% YoY) and THB 3.05/RPK in 1H26 (+9.3% YoY), supported by fuel surcharge adjustments, revenue management initiatives, and fare optimization to reflect higher operating and fuel costs.

Historical Key Operating Statistics and Performance – By Regions

			Asia		Europe		Australia		Domestic	
	1H 2025	1H 2026	1H 2025	1H 2026	1H 2025	1H 2026	1H 2025	1H 2026	1H 2025	1H 2026
 Passenger Revenue and Excess Baggage (THB mm)	79,361	80,915	39,731	39,076	28,244	29,637	7,541	7,983	3,846	4,218
 Revenue Contribution (%)			50.1%	48.3%	35.6%	36.6%	9.5%	9.9%	4.8%	5.2%
 ASK (mm)	35,281	34,167	16,382	15,376	13,700	13,614	4,103	4,116	1,095	1,061
 Cabin Factor (%)	80.2%	77.4%	76.5%	74.9%	84.7%	80.4%	77.6%	73.6%	89.8%	89.8%
 Passenger Yield⁽¹⁾ (THB/RPK)	2.79	3.05	3.17	3.39	2.44	2.71	2.37	2.64	3.91	4.43
 Destinations⁽²⁾ (winter/summer)	64/64	63/62	42/42	41/39	11/11	11/12	3/3	3/3	8/8	8/8

Historical Operating Expenses

Cost per Available Seat Kilometer (CASK) / Revenue from Sales and Services

		2Q 2025	2Q 2026	1H 2025	1H 2026
		Unit: THB per ASK			
Total CASK	Total CASK	2.068	2.775 ↑	2.154	2.498 ↑
	Fuel expense	0.643	1.160 ↑	0.680	0.902 ↑
	Non-fuel expense	1.425	1.615 ↑	1.475	1.596 ↑
		Unit: THB per ASK			
Aircraft-Related Expense	Flight service expense	0.274	0.285 ↑	0.276	0.284 ↑
	Aircraft rental, DA, finance cost ⁽¹⁾	0.260	0.160 ↓	0.257	0.234 ↓
	Aircraft repair and maintenance expense	0.235	0.292 ↑	0.269	0.292 ↑
		Unit: % of Revenue from sales and services			
Other Operating Expense	Employee benefits and crew expenses	10.4%	9.7% ↓	9.3%	9.9% ↑
	Selling and advertising expenses	5.1%	5.5% ↑	4.9%	5.3% ↑
	Other expenses ⁽²⁾	11.1%	16.0% ↑	11.1%	12.6% ↑
Market Factors	Avg Jet Fuel Price (USD/BBL)	91.5	187.2	95.9	143.6
	Avg Foreign exchange rate (THB/USD)	33.1	32.6	33.5	32.1

Fuel Expenses

- Fuel expenses** increased significantly YoY in both 2Q26 and 1H26, mainly driven by the sharp increase in average jet fuel prices following the Middle East unrest. Average jet fuel price rose by 104.6% YoY in 2Q26 and 49.7% YoY in 1H26, despite lower flight activity and the appreciation of the Thai Baht.

Non-Fuel Aircraft-Related Expenses

- Flight service** increased slightly YoY, reflecting cost pressure despite lower flight frequencies and favorable foreign exchange movements.
- Aircraft rental expenses** declined, benefiting from fleet ownership optimization and lower finance costs following debt repayment under the rehabilitation plan.
- Aircraft repair and maintenance expenses increased YoY**, mainly due to a larger operating fleet, higher engine overhaul costs, and the recognition of estimated early return expenses for Boeing 787-8 aircraft.

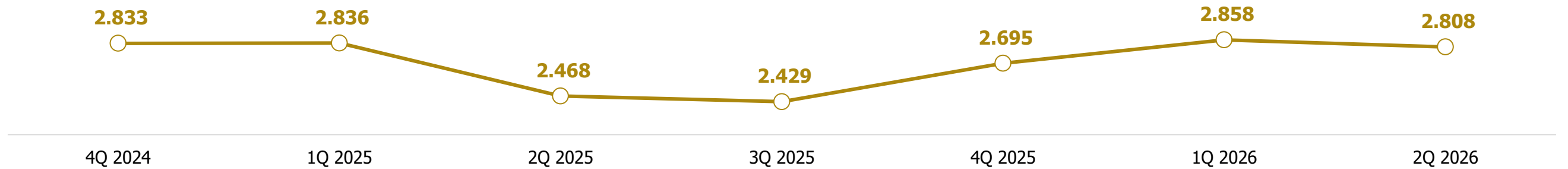
Other Operating Expenses

- Employee benefits expenses remained well controlled**, although 1H26 increased slightly due to a higher number of employees supporting business expansion.
- Selling and advertising expenses increased YoY**, primarily from higher sales-related expenses e.g. credit card fees and commercial activities.
- Other expenses increased YoY**, driven by higher depreciation and amortization, inventories and supplies consumption, and aircraft-related support costs amid fleet expansion.

Operating Spread

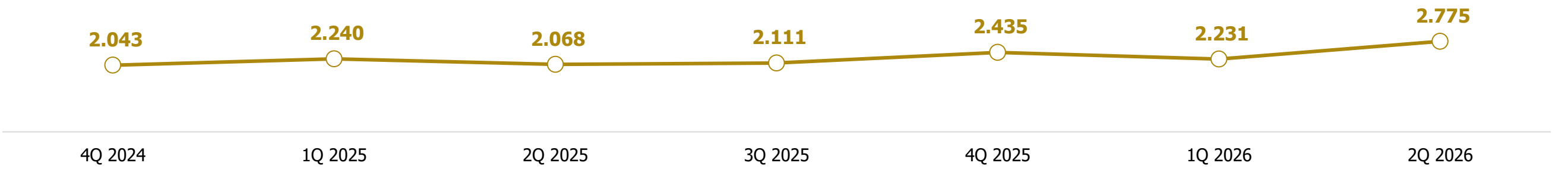
Operating RASK⁽¹⁾

Unit: THB per ASK



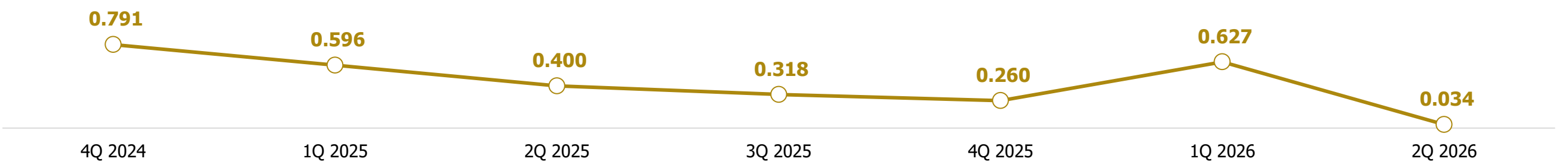
Operating CASK⁽²⁾

Unit: THB per ASK



Spread (Operating RASK – Operating CASK) ⁽²⁾

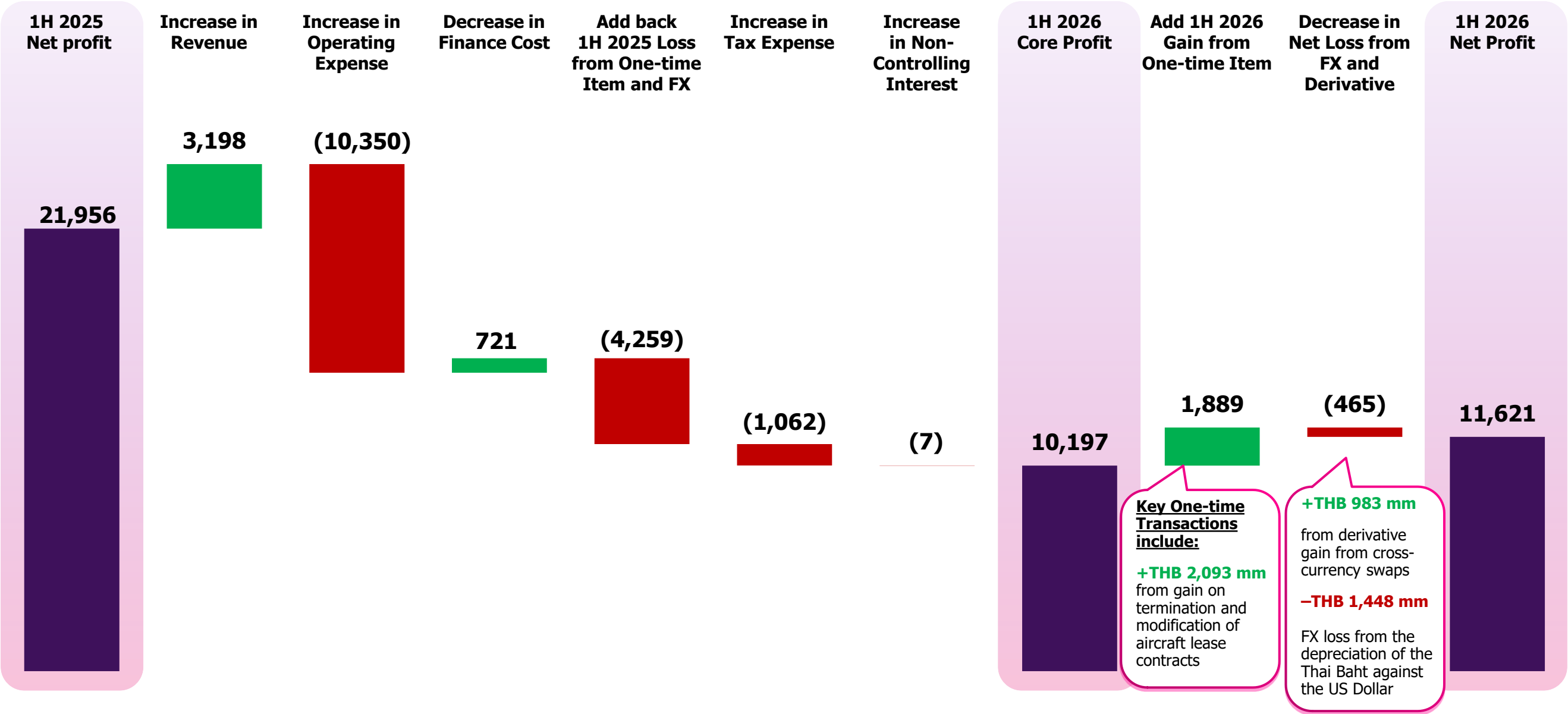
Unit: THB per ASK



Remarks: (1) Operating RASK is calculated from revenues from sales and rendering of services divided by ASK for each period
(2) CASK includes finance cost on lease liability due to adoption of TFRS16

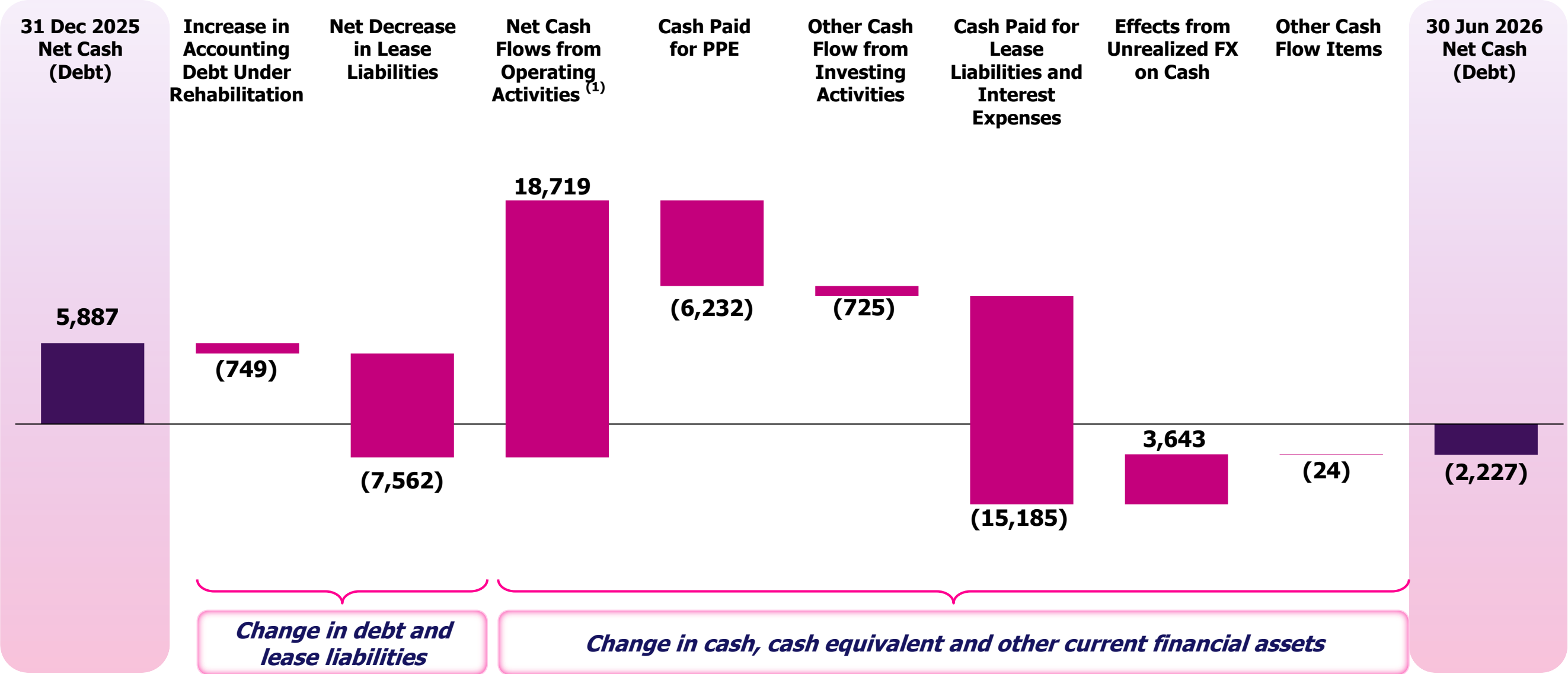
1H 2026 Net Profit Compared to 1H 2025

Unit: THB mm



1H 2026 Financial Position Compared to FY 2025

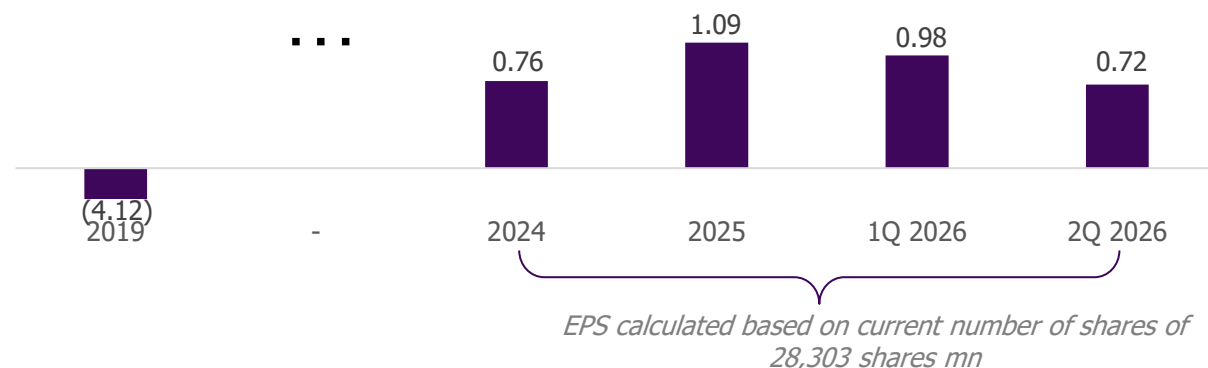
Unit: THB mm



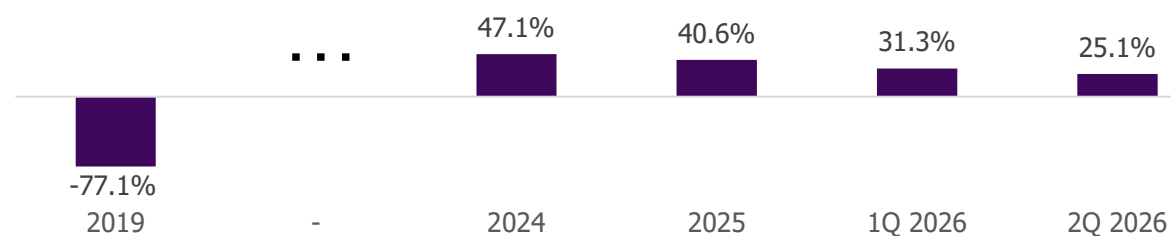
Key Financial Ratios

12M EPS (THB/share)

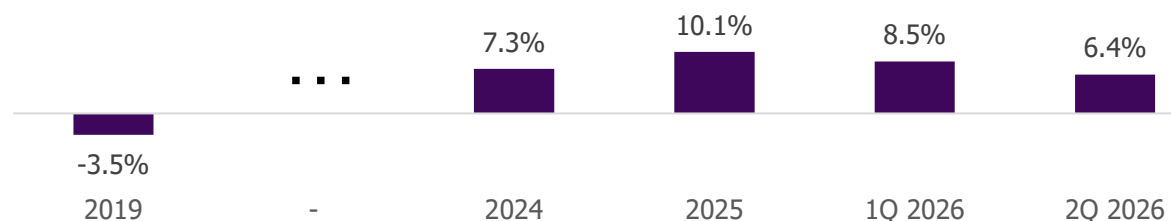
EPS is calculated from previous 12 months adjusted net profit attributable to THAI (excl. one-time items) divided by no. of shares at the end of each period



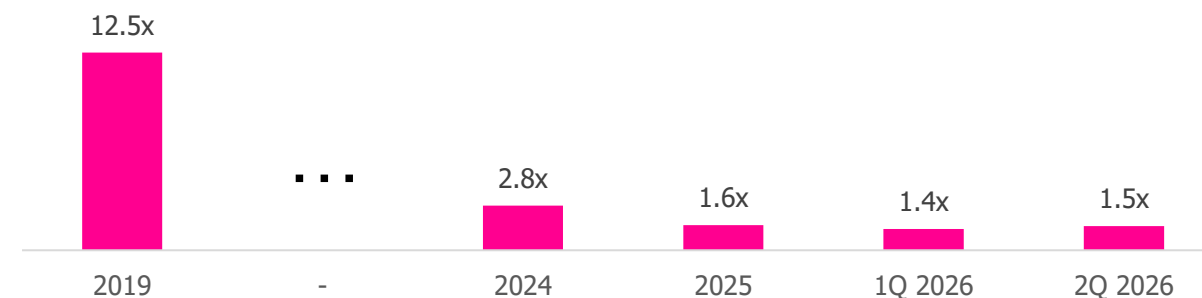
12M ROE⁽¹⁾ (%)



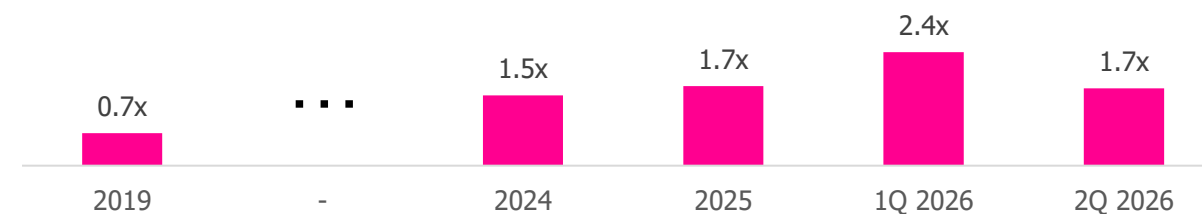
12M ROA⁽¹⁾ (%)



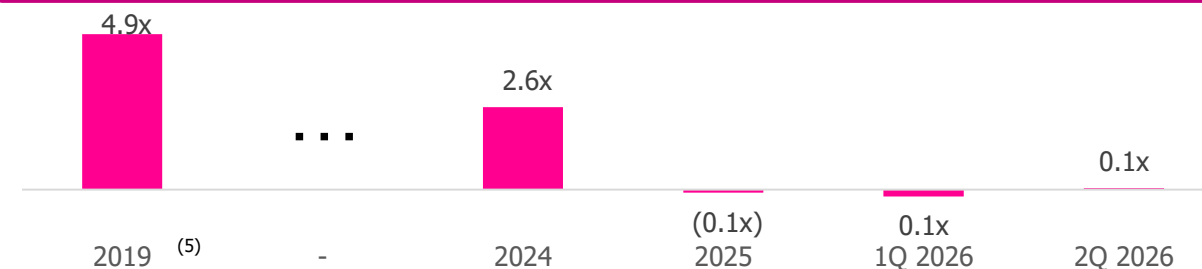
IBD/E⁽²⁾ (times)



DSCR⁽³⁾ (times)



Net Debt to EBITDA⁽⁴⁾ (times)

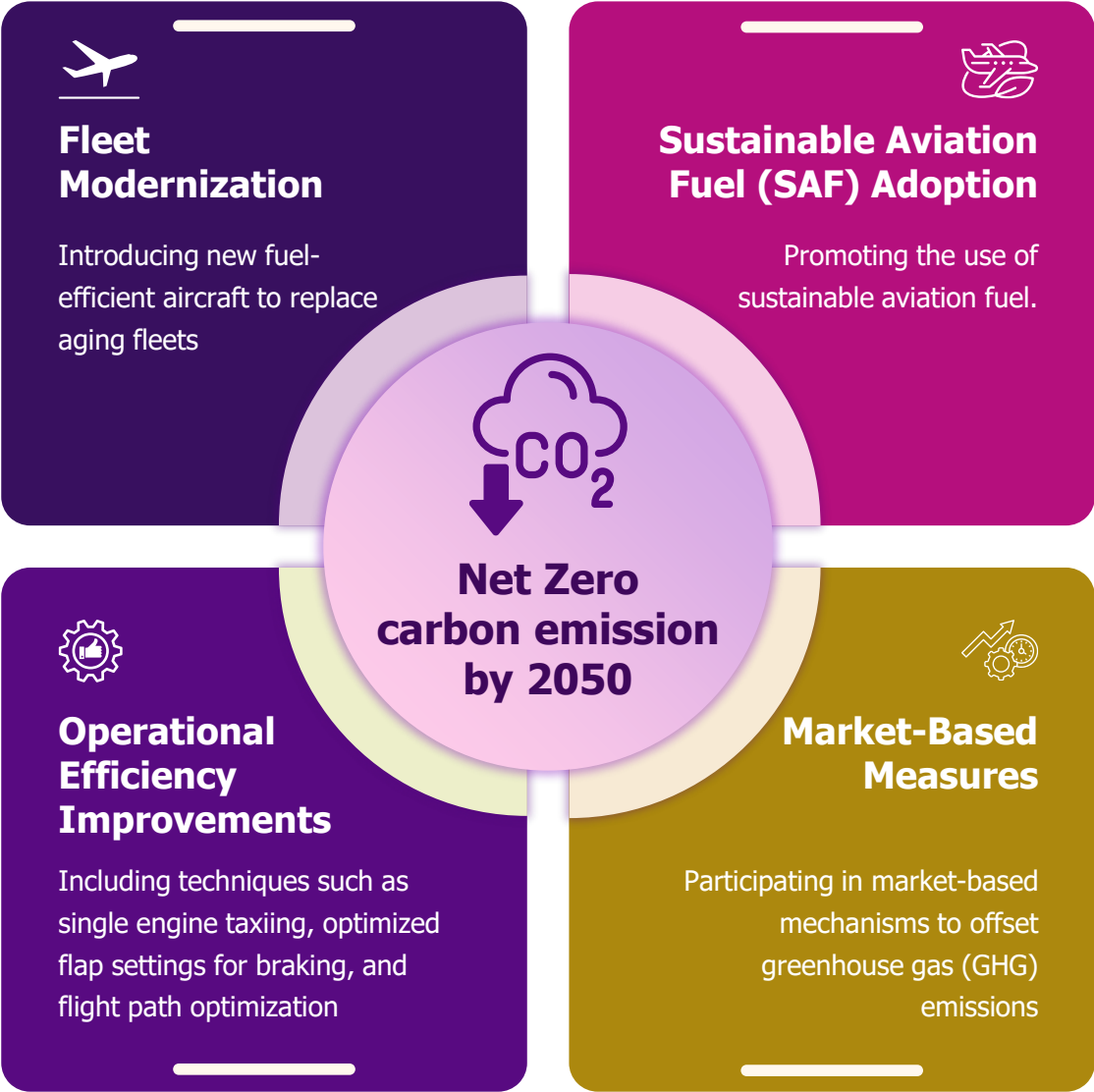


Progress Report for Jump+ Plan : 6M2026



Focusing Sustainability Strategies, Considering Growth Alongside Society and Environment

We are Committed to Achieving the 2050 Net Zero Emission Goal by Integrating Sustainable Developments Goals into Our Sustainability Strategy, Considering Growth alongside Society and Environment



Sustainability Development in Q2 2026



THAI carried out Sustainable Aviation Fuel (SAF) uplift operations as follows:

- SAF uplift in the European Economic Area (EEA)
- SAF uplift in the United Kingdom (UK)
- SAF uplift in Denpasar (DPS)
- SAF uplift in the Switzerland (ZRH)
- SAF uplift in the Norways (OSL)

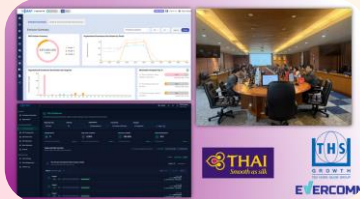


THAI initiated its first carbon offsetting initiative under CORSIA Phase 1 by retiring 1,300 tCO₂ of carbon credits.



Puff & Pie Elevates Premium Packaging Through Sustainability

Puff & Pie enhances its premium brand image with sustainable Grab & Go packaging. Made from Good Grade paper and water-based inks, the recyclable design cuts plastic use and food waste, protects products during delivery, and improves consumer convenience.



Sustainability Platform

THAI centralized sustainability platform integrates sustainability data from across the organization into a single, reliable source, enabling efficient monitoring, analysis, planning, and strategic decision-making. It also helps reduce data duplication and human errors from manual data management, while improving data accuracy and consistency to support continuous improvement in sustainability performance.

Key Activities



THAI to AMSTERDAM



THAI Inaugurates Direct Bangkok – Amsterdam Route

THAI launched an inaugural flight on the Bangkok – Amsterdam route on July 1, 2026, marking a return to the destination after 28 years. Executive leadership hosted a ceremony at Suvarnabhumi Airport, presenting commemorative gifts to passengers. THAI operates daily non-stop flights between Bangkok and Amsterdam, offering seven flights per week with the Airbus A350-900, featuring comprehensive onboard amenities and a convenient flight schedule.



Boeing 787-9 Dreamliner HS-TWE



THAI Strengthens Fleet with Boeing 787-9 to Enhance Operational Efficiency and Passenger Experience

THAI is expanding its fleet with the addition of four Boeing 787-9 aircraft scheduled for delivery within 2026, beginning with the first arrival on June 22, 2026. The strategic expansion aims to improve fleet commonality, boost operational flexibility, and meet growing demand across high-potential long-haul routes. The modern wide-body aircraft offers approximately 20% higher fuel efficiency compared to previous-generation models, directly supporting THAI's sustainable fleet development goals.

Key Activities



THAI X Air India



THAI and Air India Partner to Expand Flight Networks

THAI and Air India signed an MoU on June 7, 2026, at the IATA AGM in Rio de Janeiro to establish a codeshare partnership. Pending regulatory approvals, the airlines will place their TG and AI codes on each other's flights between Thailand and India, as well as select international routes across Asia, Europe, and North America, offering passengers seamless travel and expanded connectivity.



Partner on Sustainable Aviation Fuel (SAF)



THAI and Bangchak Group Supply Thailand-Produced SAF for the First Time, Advancing a Low-Carbon Aviation Industry

THAI and Bangchak Group completed the inaugural refueling of domestically produced HEFA-SPK Sustainable Aviation Fuel (SAF) into flight TG409 (Bangkok–Singapore). Sourced from Thailand's first stand-alone SAF production unit operating since May 2026 with a daily capacity of 1 million liters, the fuel is derived from used cooking oil and reduces lifecycle greenhouse gas emissions by up to ~80% under ISCC CORSIA and ISCC EU standards.

Global Recognition: Celebrating Service Excellence and Business Turnaround

Global Awards Reflecting Our Commitment to Exceptional Hospitality, Inflight Product Excellence, and Sustainable Business Growth



World's Best International Airlines 2026



Cellars in the Sky



THAI Wins 3 Excellence Awards at Cellars in the Sky 2026

- **Gold Award** – Drinks Innovation: Overall Business Class Inflight Drinks Programme
- **Silver Award** – Inflight, First Class Fortified Wine
- **Silver Award** – Inflight, Business Class Dessert Wine



Best Comeback Award



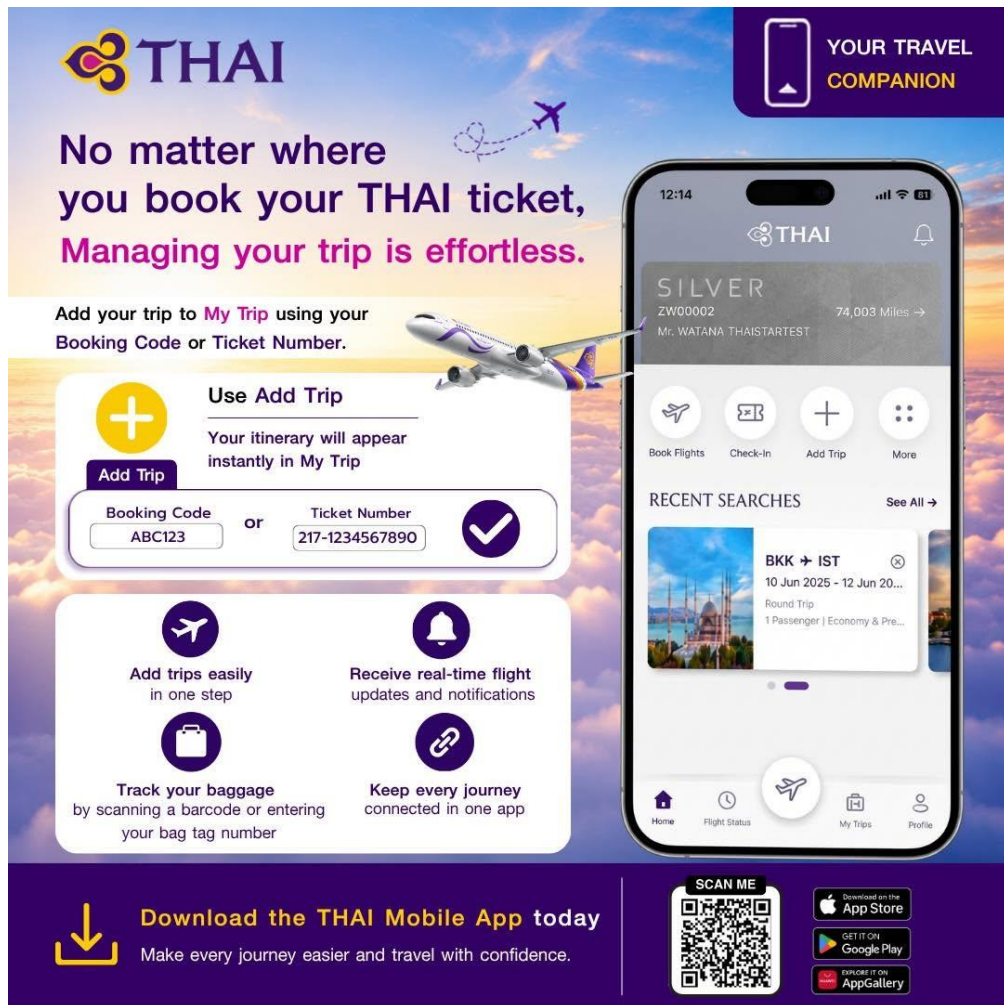
THAI Honored with "Best Comeback Award" at PRACHACHAT BUSINESS AWARDS 2026

THAI received the "Best Comeback Award" at the PRACHACHAT BUSINESS AWARDS 2026.

The award recognizes **THAI's successful business turnaround, structural restructuring, and efficient resource management**, which restored operational stability and generated strong, sustainable financial performance.

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